

# Shlok Kamat

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## EDUCATION

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### NUS BUSINESS SCHOOL, NATIONAL UNIVERSITY OF SINGAPORE

Kent Ridge, Singapore

*Master of Science in Business Analytics*

Aug 2024 – Sept 2025

- **Relevant Coursework:** Analytics in Managerial Economics, Operations Research & Analytics, Foundations in Business Analytics, AI Governance, Healthcare Informatics

### SCHOOL OF ENGINEERING, SHIV NADAR UNIVERSITY

Delhi-NCR, India

*Bachelor of Technology in Electrical and Electronics Engineering*

Aug 2020 – May 2024

- Graduated with Distinction | Class Rank 1 | GPA: 8.83/10 | 6-time Dean's list Awardee

## EXPERIENCE

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### EARLY-STAGE FINTECH STARTUP (B2C Consumer Credit)

Singapore / New Delhi

*Founders' Associate – Strategy & Product*

July 2025 – Present

- Modelled unit economics and LTV/CAC across 3 markets to assess product viability and sequence market entry and pricing strategy
- Identified and sized target customer segments with \$B+ annual spend potential across 3 markets
- Equipped founders with product, market, and competitive intelligence to drive VC and strategic partner conversations

### ERNST & YOUNG ADVISORY

Downtown Core, Singapore

*Technology Consulting MSBA Intern – AI & Data*

Apr 2025 – July 2025

- Delivered strategic forecasting and capital planning analysis across public-sector and green energy engagements in support of client proposals and bid defenses (+15% proposal win rate)
- Led GenAI platform UAT (60+ test cases), coordinating 4 teams to achieve 100% pre-launch defect resolution

### ARTA FINANCE

Downtown Core, Singapore

*Data Analyst*

Sep 2024 – Apr 2025

- Automated AUM tracking and portfolio reporting across a multi-million-dollar portfolio, eliminating manual reconciliation errors and freeing 15+ hours/week for client advisory discussions
- Developed analytics dashboards supporting wealth management and investment decision-making clients
- Built scalable data models for portfolio snapshots, performance analysis, and client reporting

### BAIN & COMPANY

New Delhi, India

*Analyst*

Jan 2024 – Jul 2024

- Analyzed SAP Ariba procurement dataset using Python/SQL to benchmark MRO and aviation spend, surfacing ~\$9M in cost reduction opportunities
- Designed automation tools for management reporting and dashboards, delivering 50% efficiency uplift
- Facilitated cross-functional workshops to translate analytical insights into actionable strategies, partnering directly with senior client stakeholders

### PAISABAZAAR.COM

Gurugram, India

*Intern - Analytics*

Mar 2023 – Aug 2023

- Built and validated regression models for credit card eligibility scoring across a 4.3M customer base, improving portfolio allocation precision
- Collaborated cross-functionally with product, marketing and sales teams to translate analytics into capital deployment and growth strategies, contributing to 2x growth in monthly credit card issuance

## CO-CURRICULAR

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### NUS-GURU NETWORK AI INNOVATION CHALLENGE 2025

Singapore

*Finalist*

- Engineered a GenAI onboarding dashboard integrating LLM APIs, vector-based content retrieval, and analytics layer to personalize learning paths and track engagement metrics across user cohorts; Top 8/200+ teams

## ADDITIONAL INFORMATION

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- **Technical Skills:** Python (Scikit-Learn, NumPy, Pandas, Matplotlib, XGBoost), R, SQL, C, MATLAB, Tableau, Git
- **Financial Tools:** Capital IQ Pro, LSEG Workspace, Excel (Advanced Modelling)
- **Patent (Granted):** Smart Watch Patent Indian Patent Office, Govt. of India; Design No : [IN- 403900-001]
- **Languages:** Fluent in English, Hindi and Konkani, Conversant in French and Marathi
- **Professional Certifications:** AFP® Professional, Financial Planning Association of Singapore (FPAS)